Response to Pre-Bid Queries for RFP					DATE-29/Oct/2026
RFP Ref. No.		CPCM-42/2026-27 Dated: 01-Oct-2026 GEM Bid No. - GEM/2026/B/8106843			
RFP Name		RFP for Design, Supply, Installation, Integration, Testing and Commissioning of a comprehensive on-premise Audio Video (AV) Solution for StockHolding Corporation of India Ltd at Mahape and Centre Point Offices			
Sr. No.	Page No.	RFP Clause	Clause Description	Query	StockHolding Response
1	35	16.Cables & Connector-For all rooms	HDMI (3D, Deep Colour, 4K); HDCP 1.4 compliant Superior video quality – up to 4K (4096 x 2160 @30Hz) Gold-plated connectors for reliable transmissions	We recommend that All cables, PoE injectors and connectors as required for implementation with existing AV Infrastructure must be included as part of the bid	**Clarification:** All cables, PoE injectors and connectors from reputed OEM's as required for implementation with existing AV Infrastructure must be included as part of the bid after conducting the site survey.
	37	18. Cables and Connector	HDMI (3D, Deep Colour, 4K); HDCP 1.4 compliant Superior video quality – up to 4K (4096 x 2160 @30Hz) Gold-plated connectors for reliable transmissions		
2	8 & 29	Eligibility Criteria	5. The bidder should provide Manufacturer's Authorization Letter (MAF). If bidder is OEMThe bidder should provide Manufacturer's Authorization Letter (MAF). If bidder is OEM itself, MAF not required.	We recommend that OEM MAF should have declaration from the OEM that OEM Branded warranty support services are being offered by the bidder authorized to bid in this tender	**Revised Clause:** The bidder shall submit an ink-signed OEM Manufacturer Authorization Form (MAF). This document must explicitly confirm that OEM warranty services will be extended and honored throughout the entire contract period, including coverage under the Annual Maintenance Contract (AMC).
3	10 & 11	Technical Bid Evaluation	B. Presentation & Solution Demonstration	We request SHCIL to confirm when to submit the presentation. Is it to be submitted along with the tender document or post the bid submission?	Participating bidders shall submit a comprehensive technical solution proposal. Upon eligibility criteria evaluation, those meeting the qualification criteria will be formally invited to make a technical presentation.
4	32	Technical Specifications	For Discussion Rooms	We recommend SHCL to replace **discussion rooms** with **Mahape- IT Discussion Room / Mahape - IT Conference room** as the below mentioned video conferencing specs are suitable for the larger size Mahape IT Conference Room only and it will be an overkill for other smaller sized rooms.	**Revised Clause:** Please refer to the Page No 14 of the RFP for the room dimensions and to clarify that the Technical Specifications for video conferencing solution for IT-Conference Room @ Mahape First Floor is as per the tables mentioned in RFP Page No 32-25. For the remaining 03 Conference/Discussion Rooms(DP Room @ Mahape 01st Floor, Discussion Room-1 & Discussion Room-2 @ Lower Parel 03rd Floor)) falling under Small Discussion Rooms category as per the sizes mentioned in page number 14, the Technical Specifications are separately mentioned in the updated BOQ for 03 Smaller rooms(DP Room @ Mahape and Discussion Room-1 & Discussion Room-2 @ Lower Parel)
5	33	Technical Specifications 1. Package	It should be All-In-One Video Bar (with Integrated Microphones, Speakers, 4K Codec, Dual 4K Camera with Privacy Cover/Shutter) and Wireless Remote Control from the same OEM.	We request to change it to min. 10" Touch Panel from the same OEM. In the BOQ also you have asked for 10" touch panel only	**Revised Clause:** Minimum 10" Touch Panel from same OEM is required as per BOQ
6	33 to 35	Technical Specifications	1 to 15 .For Discussion Rooms- Video Conferencing Device- Package It should be All-In-One Video Bar (with Integrated Microphones, Speakers, 4K Codec, Dual 4K Camera with Privacy Cover/Shutter) and Wireless Remote Control from the same OEM.	These specs are suitable for **Mahape - IT Conference Room.** SHCL to mention clearly that this video conferencing device is required for Mahape IT Conference room.	**Revised Clause:** Please refer to the Page No 14 of the RFP for the room dimensions and to clarify that the Technical Specifications for video conferencing solution for IT-Conference Room @ Mahape First Floor is as per the tables mentioned in RFP Page No 32-25. For the remaining 03 Conference/Discussion Rooms(DP Room @ Mahape 01st Floor, Discussion Room-1 & Discussion Room-2 @ Lower Parel 03rd Floor)) falling under Small Discussion Rooms category as per the sizes mentioned in page number 14, the Technical Specifications are separately mentioned in the updated BOQ for 03 Smaller rooms(DP Room @ Mahape and Discussion Room-1 & Discussion Room-2 @ Lower Parel)

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7	33 to 35	Technical Specifications	1. For Discussion Rooms- Video Conferencing Device- Package It should be All-In-One Video Bar (with Integrated Microphones, Speakers, 4K Codec, Dual 4K Camera with Privacy Cover/Shutter) and Wireless Remote Control from the same OEM.	We recommend **10" Touch Pane**l from the same OEM instead of **Wireless Remote Control.** In the BOQ also you have asked for 10" touch panel only.	**Revised Clause:** Minimum 10" Touch Panel from same OEM is required as per BOQ. Wireless Remote Control is also required.
8	34	Technical Specifications	8. Microphone & Speaker Inbuilt Microphones and Stereo Speakers Inbuilt mic should have at least 20 ft of pickup range It should have a provision to connect at least three external digital microphones with mute/unmute button and LED indication from same OEM. Bidder needs to supply one digital mic on day 1.	**For IT Conference Room(27x18) feet**, we recommned the inbuilt microphone should have **25 ft of pickup.**The **20 feet pickup is suitable for smaller rooms Mahape-DP Rooms, Lower Parel-Conference Room 1 & 2.**	**Revised Clause:** 8. Microphone & Speaker Inbuilt Microphones and Stereo Speakers Inbuilt mic should have at least 25 ft of pickup range It should have a provision to connect at least three external digital microphones with mute/unmute button and LED indication from same OEM. Bidder needs to supply one digital mic on day 1.
9	33 to 35	Technical Specifications	1 to 15. Video Conferencing Device- Package for Mahape - DP Room & Lower Parel - Conference Rooms 1 & 2. No Specs available	The specifications shared above are suitable for larger size IT Conference room(27x18) feet. It will be overkill & will make the bidders quote a higher device & will unnecessarily incur a higher cost for smaller rooms**.Hence we request SHCIL to share appropriate specifications for Mahape - DP Room & Lower Parel - Conferenec Rooms 1 & 2.**	**Revised Clause:** Please refer to the Page No 14 of the RFP for the room dimensions and to clarify that the Technical Specifications for video conferencing solution for IT-Conference Room @ Mahape First Floor is as per the tables mentioned in RFP Page No 32-25. For the remaining 03 Conference/Discussion Rooms(DP Room @ Mahape 01st Floor, Discussion Room-1 & Discussion Room-2 @ Lower Parel 03rd Floor)) falling under Small Discussion Rooms category as per the sizes mentioned in page number 14, the Technical Specifications are separately mentioned in the updated BOQ for 03 Smaller rooms(DP Room @ Mahape and Discussion Room-1 & Discussion Room-2 @ Lower Parel)
10	38	Technical Specifications	17. Network Switch- For Boardrooms 8-Port Gigabit Ethernet High-Power PoE+ Smart Switch with 2 Dedicated SFP Ports (190W)- As per Tender doc	We recommend that the offered switch should be as per the guidelines/recommendations of the OEM of the proposed VC solution.	**Clarification:** Switch should be Managed Switch & Certified with OEM VC Solution
11				1. Boardroom AV System – Audio Integration and BYOD Requirement The tender BOQ for the boardroom specifies a PTZ camera and codec system, with no separate audio system mentioned. Kindly confirm whether an audio system, including microphones and speakers, is required toensure complete conferencing functionality. Further, with reference to the integration and interoperability requirements mentioned in Clause 1.13, Page 14, we propose integrating a BYOD collaboration switch with the proposed AV system. Kindly confirm whether the BYOD collaboration switch is required to be included in our technical and commercial proposal.	**Revised Clause:** Audio system, including microphones and speakers, is also required to ensure complete conferencing functionality. Bidder to conduct a site survey & include all necessary audio acessories as required to deliver the solution. The Bidder is also expected to have BYOD collaboration built in the solution so that non company devices can also be used to initiate AV conference calls.
12				2. Responsibility for Furniture and Civil Work Kindly clarify the responsibility for any damage to existing furniture or civil infrastructure, as well as any necessary rectification work arising during implementation, including conduit routing, cabling, and power and LAN connectivity.	**Clarification:** Vendor shall be resposible for end to end delivery for proper functionalities in the room. Any civil, electrical, carpentry, ceiling, or other associated works required for AV installation is within the bidder's scope.

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1. Board Room – Mahape / Parel					
13			Display Configuration	Please confirm the intended use of the three displays in the Board Room. Are the displays required for a dual-display configuration, content sharing/repeater display, or any other specific purpose?	**Clarification:** Both the Board Rooms have multiple display units. One display unit is to connect to Audio/Video conference and the remaining display units are to display content (document, presentatons etc.) from the connected end point. Proposed Solution to ensure that all display units are connected and both content display and Audio Video is presented simultaneously.
14			Display Mounting	Please confirm whether any special/custom display mounting arrangement is required, or whether a standard wall-mounting solution shall be considered.	**Clarification:** Standard wall-mounting solution shall be considered.
15			Audio System	Speaker system for far-end audio and presentation/content audio does not appear to be considered in the BOM. Please confirm whether the speaker system is required and, if so, kindly clarify the	**Clarification:** Board Rooms already have built in Ceiling Speakers. Bidders can have a detailed site survey done as per the RFP documents.
16			BYOD Connectivity	Please confirm whether wired BYOD connectivity is required for users to connect their laptops, preferably through USB-C connectivity.	**Clarification:** Wired presentation connectivity is required at the conference table. Preferred interface(s) can be HDMI and/or USB-C interface connectivity.
17			Wired Presentation	Please confirm whether wired presentation connectivity is required at the conference table. If yes, please clarify the preferred interface(s), such as HDMI and/or USB-C.	**Clarification:** Wired presentation connectivity is required at the conference table. Preferred interface(s) can be HDMI and/or USB-C interface connectivity.
18			Wireless Presentation	Please confirm whether a wireless presentation system is already available as part of the existing inventory. If available, kindly share the make and model for integration consideration.	**Additional Clause:** Yes. Wireless presentation is available. Make is Barco Clickshare. Wireless presentation is available at Board Rooms in Mahape and Centre Point. Non- Board Rooms do not require Wireless Presentation. Please conduct a site survey for required details & include necessary hardware/software as may be required for this functionality. Bidder needs to propose Wireless Presentation Device for both the Board Rooms to replace existing Barco Device. Board Rooms should have both Wired and Wireless Presentation Solution.
19			Room Automation	Please confirm whether any existing room automation/control system is available and whether integration with the proposed AV/VC solution is required.	**Clarification:** This RFP is for replacement of the existing AV/VC solution and all existing equipments, microphones, displays, control systems etc. needs to be replaced and not to be reused/integrated.
20			AV Equipment Rack / Credenza	Please confirm whether a dedicated AV rack/credenza is available at site for housing the AV equipment, or whether the same needs to be considered under the bidder's scope.	**Clarification:** Bidder shall conduct site survey to ensure whether the proposed solutions is suitable to be fitted on the existing rack or dedicated racks/credenza needs to be built in.
2. Conference Room – Mahape / Parel					
21			Display Mounting	Please confirm whether any special/custom display mounting arrangement is required, or whether a standard wall-mounting solution shall be considered.	**Clarification:** Standard wall-mounting solution shall be considered.

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22			BYOD Connectivity	Please confirm whether wired BYOD connectivity through USB-C is required for users to connect	**Clarification:** Wired presentation connectivity is required at the conference table for every Conference Room. Preferred interface(s) can be HDMI and/or USB-C interface connectivity.
23			Wired Presentation	Please confirm whether wired presentation connectivity is required at the conference table. If yes, please clarify the preferred interface(s), such as HDMI and/or USB-C.	**Clarification:** Wired presentation connectivity is required at the conference table for every Conference Room. Preferred interface(s) can be HDMI and/or USB-C interface connectivity.
3. General Clarifications					
24		General	Existing Infrastructure	Please confirm the availability of existing AV/VC equipment, displays, microphones, speakers, control systems, wireless presentation systems, etc., and whether the same are required to be reused/integrated as part of the proposed solution.	**Clarification:** This RFP is for replacement of the existing AV/VC solution and all existing equipments, microphones, displays, control systems etc. needs to be replaced and not to be reused/integrated.
25		General	Existing Equipment – Dismantling / Removal	Please confirm whether dismantling and removal of existing AV/VC equipment, displays, mounts, cabling, racks, and other associated equipment is required. If applicable, please clarify whether the dismantling/removal scope, shifting/storage, and disposal of the existing equipment shall be within	**Clarification:** Dismantling and removal of existing AV/VC equipment, displays, mounts, cabling, racks, and other associated equipment including dismantling/removal scope, shifting/storage, and disposal of the existing equipment shall be within the scope of the bidder.
26		General	Raceway / Conduits	Please confirm whether existing cable raceways/conduits are available at site.	**Clarification:** Existing cable raceways/conduits are available at site.
27		General	Network Infrastructure	Please confirm the availability of required LAN/network connectivity, PoE ports, internet connectivity, VLAN configuration, and firewall/proxy requirements for the proposed AV/VC systems.	**Clarification:** Required LAN/network connectivity, PoE ports, internet connectivity, VLAN configuration, and firewall/proxy requirements for the proposed AV/VC systems is available at the required locations.
28		General	Power Supply	Please confirm the availability of dedicated electrical power points and UPS-backed power supply at the required AV equipment locations.	**Clarification:** Dedicated electrical power points and UPS-backed power supply are present and available at the required AV equipment locations.
29		General	VC Platform & Licensing	Please confirm the availability of video conferencing license, such as Microsoft Teams and/or Zoom.	**Clarification:** Video conferencing licenses shall be provided and managed by StockHolding
30		General	Civil / Electrical Works	Please clarify whether any civil, electrical, carpentry, ceiling, or other associated works required for AV installation are within the bidder's scope or will be provided by the customer/other agencies.	**Clarification:** Any civil, electrical, carpentry, ceiling, or other associated works required for AV installation is within the bidder's scope.