

Clarification to queries raised in pre-bid meeting held on 04/Dec/2023 for RFP ref. No. IT-05/2023-24

Sr. No.	Query	Response
1	Document: Eligibility Criteria Page : 1 Point 2 The Bidder should be Tier 1 / Platinum / Gold Valid Partnership Certificate of Partner of CheckPoint Request to change the clause as below for allowing competitive bid participation. "The Bidder should be Tier 1 / Platinum / Gold Valid Partnership Certificate/MSSP of Partner of CheckPoint "	No change in clause.
2	Pg. No. 19 Dispute Resolution We propose Arbitration for dispute resolution. Seat of Arbitration shall be in Mumbai and Arbitration shall be under the Indian Arbitration and Conciliation act 1996 and rules thereunder	No change in clause.
3	Pg. No. 20 Termination We propose 30 days cure period of termination for breach of the Agreement. Neither party shall have the right to terminate the agreement for convenience.	No change in clause.
4	Addition Proposed Notwithstanding anything contained in this Request for Proposal (RFP) or the ensuing Agreement or any other document to the maximum extent allowed by local laws, the maximum aggregate liability of the Bidder/ Vendor under this RFP/agreement irrespective of whether it arises under contract, tort, negligence, strict liability, indemnity, or other legal theory shall be limited to the charges paid by StockHolding for such goods and services availed during the contract period under the applicable PO. The foregoing shall not limit a party's liability for bodily injury or death arising from party's negligence.	No change in clause.
5	Addition Proposed Under no circumstances shall either party be liable for indirect, incidental, consequential, special or exemplary damages, even if either party has been advised of the possibility of such damages	No change in clause.
6	Addition Proposed The signing of any agreement or legal terms shall be subject to mutual discussion and negotiation. Bidder shall not be deemed to have accepted any terms and conditions which are not a part of this RFP document	No change in clause.
7	Criteria - Should have an annual turnover of at least Rs. 10 Crores per annum for last three financial years (2020-21, 2021-22 and 2022-23) out of which at least Rs. 2.4 crores from the business of providing AMC of firewall appliances. It should be of individual company and not of Group of Companies Documents to be submitted by bidder/OEM - Copy of CA certificate mentioning the annual turnover and turnover from business of AMC of firewall appliances over the past 3 years Proposed - Copy of CA certificate mentioning the annual turnover can be provided. Bifurcation of business from AMC is not possible	No change in clause.
8	Criteria - Bidder should be in Net Profit in the last three audited financial years i.e. 2020-21, 2021-22 and 2022-23. Documents to be submitted by bidder/OEM - Copy of CA Certificate for Net Profit over the past 3 years Proposed - Bidder should be in Net Profit in any 3 of the last 5 audited financial years i.e. 2018-19, 2019-20, 2020-21, 2021-22 and 2022-23.	No change in clause.
9	Criteria - Should have an annual turnover of at least Rs. 10 Crores per annum for last three financial years (2020-21, 2021-22 and 2022-23) out of which at least Rs. 2 crores from the business of providing AMC of firewall appliances. It should be of individual company and not of Group of Companies Documents to be submitted by bidder/OEM - Copy of CA certificate mentioning the annual turnover and turnover from business of AMC of firewall appliances over the past 3 years Proposed - Request to consider CA certificate mentioning Annual Turnover, as there is no provision to incorporate separate turnover of AMC from business of AMC of firewall appliances over past 3 years	No change in clause.
10	Criteria - Bidder should have support offices in MMRDA region and Bangalore Documents to be submitted by bidder/OEM - Bidder to provide list of office address along with contacts. Proposed - Request to share MMRDA region address and Bangalore address	MMRDA region Address - Stockholding Corporation of India Limited, Plot No. P-51, TTC Industrial Area, MIDC, Mahape, Navi Mumbai - 400710 Maharashtra Bangalore region Address - Stock Holding Corporation of India Limited C/o Sify Technologies IDC, Cyber Park, Plot No. 76 & 77, Electronic City Phase 1, Bengaluru PIN 560100 Karnataka