## Response to Pre-Bid Queries

## RFP Reference Number :RFP IT-13/2021-22 dated 05-JAN-22

Requirement: Request for proposal 200AH SMF Batteries for Stock Holding

Date:20-Jan-2022

Sr. No	RFP Section & Clause Ref. No./Annexure No	Page Number	RFP Clause	Query	Response to query
1	NA	NA	General Query	this UPS is under AMC with Vertiv?	Yes. UPS are under AMC with Vertiv
				Now rocket batteries are absoluted no production can we provide Quanta /Exide make batteries?	Yes.
				Site study is possible ?	Kindly refer the Corrigendum for the Site visit
2	NA	NA	General Query	Are Racks and Links mandatory?	No Change. Same as RFP
				Is site visit allowed post pre bid?	Kindly refer the Corrigendum for the Site visit
3	Eligibility criteria	24	In the eligibility criteria section it is mentioned that The bidder/OEM should have Average annual turnover of 30 Crores or above from IT/ITES business of last 3 financial years.	Average turnover to change from 30 Crores to 10 Crores as the turnover should be 5% of the bid value, as we have participated and won L1 for SBI - 12V- 200ah - 360nos. batteries for SBI - Nariman Point Branch.	
		34		Implementation should be on Batteries Supplied during the years.	Already mentioned in the RFP.
				Battery manufacturers have CPRI Test Certificate instead of NABL.	No Change. Same as RFP
4	6. Other Terms and Conditions with Details.	15	1. Payment a)	Payment Schedule- 70% against Delivery, 20% on Installation and warranty confirmation, 10 after 2 months. As it is a hardware sale need major portion to be cleared on delivery	
		15	1. Payment c) BG	BG to be ommited. As it is aproduct sale request BG to be ommited.	No Change. Same as RFP
		15	2 .Delivery time	to be increased to 6 to 8 weeks. After receiving po we need to place the order with the OEM and depending the stock availability the delivery schedule can be planned.	
		16	11 . Subcontracting	Needed clarification on the subcontracting.	Sub Contracting is not allowed as mentioned in Section 4.1 of the RFP.
5	Annexure – II Eligibility Criteria	20	In the eligibility criteria section it is mentioned that The bidder/OEM should have Average annual turnover of 30 Crores or above from IT/ITES business of last 3 financial years.	We are requesting you to kindly reduce average turnover amount from 30 Cr to 19Cr. Because of just one turnover criteria, we will not be able to participate, so we are hereby requesting you to kindly change the criteria.	No Change. Same as RFP