

Response to Pre-Bid Queries

RFP Reference Number :IT-14/2021-22 dated 30-MAR-22

Requirement : Request for proposal 12 V 200AH SMF Batteries for Stock Holding

Sr. No	RFP Section & Clause Ref. No./Annexure No	Page Number	RFP Clause	Query	Response to query
1	Eligibility criteria	8	The bidder/OEM should have Average annual turnover of 50 Crores or above from IT/ITES business of last 3 financial years. The bidder should have earned net profit during last 3 years	We request you to Please consider 30 Cr. Turnover instead of 50 Cr.	No Change. Same as RFP
2	Annexure -IV	22	General Query	As per RFP requirement, Interlinks cables also need to be replaced. So We want to confirm that OLD Cables also under buyback or Hand over to SHCIL.	Interlinks/interconnecting cables also need to be replaced. Existing Interlink cables are also under buyback. Bidders need to includes intelinks/interconnecting cables buyback cost with the battery buyback cost
3	1.1 Invitation of Bid	5	Bidders are expected to propose Battery for following Battery Manufacturer: 1. Rocket 2. Exide 3. Amaron/Amara raja/Quanta 4. Panasonic	We looking brand names (Exide, Amron Quanta, Rocket,Panasonic, HBL), barnd name should be mention bases on qualifying criteria not on bases of specific company names bcz causes this competition might be not fair.... its takes lead prices management.	No Change. Same as RFP
4	Eligibility criteria	8	Bidders/OEM shall be the either Original Batteries Manufacturers (OEM) or an Authorized dealer/distributor or a System Integrator	this clause will kill the competition because as per this OEM shall give authorization to only one supplier, and will give the price for the same as per his wish and they will not give to rates to others. resultant they can quote prices as per their demand and earn good profit. Hence requesting please remove the specific autorization letter clause from OEM and general authorization letter from OEM to be considered to make competition fair	No Change. Same as RFP
5	4. Scope of Services and Terms & Conditions	12	Supply of FR Grade 12V 200 AH SMF Batteries with three years warranty. Proposed Batteries must be ABS container with FR grade	ABS container are been used only by some selective Brand. Kindly request to incorporate PPCP container with GR grade in tender specs	Kindly check the Corrigendum
6	4.1 Terms and Conditions and Scope of Work	14	During the warranty period, any fault in the batteries shall be rectified/replaced by the System Integrator within 72 hours of receipt of intimation of the defect	The FR Batteries is manufactured as per order hence the replacement of Faulty Batteries will be in 3- 4 weeks Till the time we can provide Standard batteries as stand by	FR Grade faulty battery only need to be replaced with FR Grade battery
7	Annexure - XII Technical Specifications	37	Battery Type: Batteries must be ABS container with FR grade	Modification	Kindly check the Corrigendum