

Response to Pre-Bid Queries for RFP					
RFP Ref. No.	CPCM-02/2024-25 Date: 06th Dec 2024 GEM Bid No. GEM/2024/B/5668464				
RFP Name	Request for Proposal (RFP) for Catering Services of StockHolding offices at Parel, Mahape and Fort				
Sr. No.	Page No.	RFP Clause	Clause Description	Query	StockHolding Remarks
1	34 & 35	Rates for Category-B	Upgraded Menu full day	Where to quote the rate?	Rates should be quoted in the Commercial Bid. However, please note: Rates for Category-B- Upgraded Menu full day shall not be considered for evaluation purpose.
2	34	Rates for Category-B	Upgraded Menu full day	Breakfast Serial No. 3 Please clarify the same.	The Vendor has to provide three parallel options for breakfast.
3	32	Commercial Price Bid Format	ANNEXURE - 3 - Commercial Price Bid Format Rates for Category – A : Everyday Menu	To consider the increment of 10% per year as you are aware of market fluctuation and increment towards wages of canteen employee.	Annual rate increment of upto 5% has been accepted.
				Annual Rate Increment: We seek clarification on the annual rate increment to be included in the Bill of Quantities (BOQ). We propose and request a 10% increment in rates every year upon signing the contract.	Annual rate increment of upto 5% has been accepted.
4	7	ELIGIBILITY CRITERIA (Documents to be Submitted Online)	2. Bidder should have an average annual turnover of at least Rs. 10 (Ten) Crores per annum for last three financial years (2021-22, 2022-23 and 2023- 24). It should be of individual company and not of Group of Companies	Annual Turnover Requirement: The Request for Proposal (RFP) specifies an annual turnover of ₹10 crore. We kindly request an exemption from this criterion. As a small and young organization, we are committed to providing focused and prioritised service compared to larger organizations. Additionally, our central kitchen is conveniently located just 500 meters from your main location in Mahape, enabling us to offer prompt and exclusive service.	No change.
5	7	ELIGIBILITY CRITERIA (Documents to be Submitted Online)	3. Bidder must have a minimum net worth of Rs.1.25 crores for each of the last three audited financial years.	Net Worth Requirement: The RFP also specifies a net worth of ₹1.5 crore. We request an exemption from this requirement as we are a growing organization with a strong commitment to quality service and customer satisfaction.	No change.

6	General	To give minimum guarantee for Lower Parel office and Fort Office	The approximate daily count is already mentioned in the RFP. Large deviations are not expected.
7	General	Please clarify regarding training Centre at Mahape.	As per RFP.
8	General	To ensure smooth and efficient operations of the canteen, we would like to suggest segregating the manpower costs separately from the food costs.	As per RFP.
9	General	Undisclosed base price be fixed for this tender. Any quotes submitted below this base price should be disqualified, as they may not meet the required standards for quality and sustainability. Fixing base price can avoid inconvenience to the client as well as the vendor.	No change.
10	General	We would like to suggest that vendors be qualified according to their merit, taking into consideration their experience, capabilities, and past performance. This approach will help ensure that only the most qualified vendors are selected, leading to higher quality outcomes and smoother operations throughout the tender validity.	As per RFP.
11	General	We would like to suggest that the specifications for the sweets in the tender are not clear. Therefore, we kindly request that a sample menu should be uploaded. Additionally, the prices of commodities are increasing due to inflation. So yearly price revision should be there as per food index.	Standard Indian sweets. Annual rate increment of upto 5 % has been accepted.